

**Announcing the first annual**

# **Barker & Bushman Club Calf Weekend**



**Bushman Bourbon Street Steer**



**Barker I am Legend Steer**



**Bushman Sunseeker Steer**



**Barker Paddy O'Malley Heifer**

**Selling 100 head of showsteers and heifers in  
Two Private Treaty Pasture Sales**

**Preview Days at both Locations  
August 28<sup>th</sup>-29<sup>th</sup>, 2009**

**Initial Bids Due at both Locations  
August 31, 2009 @ Noon**

**Bushman Cattle Company  
Bear Lake Classic Club Calf Sale  
Nounan, Idaho**

**Nathan Bushman - 801-368-7645  
John Bushman - 801-368-6370**

**[www.bushmancattle.com](http://www.bushmancattle.com)**

**Barker Cattle Company  
Private Treaty Pasture Sale  
Elba, Idaho**

**Ruel Barker - 801-792-1036  
Tyler Barker - 801-372-0996  
Tom & Sally Ottley - 208-312-3085**

**[www.barkercattle.com](http://www.barkercattle.com)**

# How does the sale work?

The calves are viewed in the pasture on their dams, under natural conditions. A complete listing of all calves with information on age, weight, sires and dams will be available when you come to inspect the calves. Information will also be posted on each producers website. If you are unable to make it to the viewing on August 28<sup>th</sup> or 29<sup>th</sup> and would like to see the calves, we will make every effort to accommodate your needs. Please call ahead to make an appointment. For this type of sale you don't need to be present to bid. The sale is conducted by phone. Base prices are set on each calf starting at \$900.00 on steers and heifers. Bids will be updated hourly on our website starting August 31<sup>st</sup>, after noon. This will allow you to see the current bid on each calf in the sale.



## Bidding

You must open the bids on your calves by noon on August 31<sup>st</sup>. We then contact everyone who has placed a bid on a particular calf. You are allowed to raise your bids in increments of \$50 or more until you reach \$1500 and they will be in \$100 dollar increments. It's very important that you be available to take phone calls so that the sales can be finished quickly. Keep in mind that this form of bidding takes quite a few phone calls, so please be patient. It's a convenience for you in that you don't have to be present to bid.

For example, if you like calf #100. You must call us before noon and say you would like to place a \$900.00 bid on steer #100. Now, if someone else has already placed a bid on that calf we will tell you that you will have to bid \$950.00 to join in the bidding. If you say yes, we call the previous bidder and inform them that the steer has been raised to \$950.00 and they must take it to \$1000.00. That will go on until all the bidders have dropped off except the highest bidder. This is a very common type of auction across the nation, and is very successful for the breeder and the buyer.

## Club Calf Preview Days

On August 28<sup>th</sup> & 29<sup>th</sup>, we will be holding a preview of the calves at both ranches, one in Elba, Idaho and the other in Nounan, Idaho, These ranches are about two hours apart. We will be providing lunch or dinner for you, depending on when you arrive. Viewing can take place anytime between 7 a.m. and dusk. We would ask that you try to plan so that you are there to view in the morning and evenings. August tends to be hot in the area and we don't want to stress the calves. There will be no viewing of the calves on Sunday, August 30<sup>th</sup>, so please plan accordingly. If you are unable to make it to the viewing on August 28<sup>th</sup> or 29<sup>th</sup> and would like to see the calves we will make every effort to accommodate your needs. Please call ahead to make an appointment. You are also welcome to stop in before noon on August 31<sup>st</sup>.

## Maps to Elba and Nounan, Idaho

Once your to the area were only 2.5 hours apart, mostly freeway driving.

We are only a couple hours north of the Salt Lake City International Airport.

Bushman Cattle Company  
1788 Stauffer Canyon Road  
Nounan, Idaho 83254

Barker Cattle Company  
Elba, Idaho

